FOREWORD

Nutrition plays a key role in the health outcomes and socioeconomic development of any country. Maternal and child undernutrition, as well as overweight and obesity, are key underlying causes of increased morbidity and mortality across populations, especially in low- and middle-income countries (LMIC) including Kenya, Uganda and Tanzania. Nutrition indicators in these countries show that the need for nutrition interventions is critical (see table 1 below). However, gaps in training of frontline workers (FW) – defined as health facility workers and community workers - to assist in these interventions is also evident in many regions such as East Africa.

Table 1: Nutrition Indicators in Kenya, Tanzania & Uganda

<table>
<thead>
<tr>
<th>Country</th>
<th>Prevalence of Anemia WRA</th>
<th>Under-5 wasting</th>
<th>Under-5 stunting</th>
<th>Exclusive breastfeeding rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kenya</td>
<td>25%</td>
<td>4%</td>
<td>26%</td>
<td>61.4%</td>
</tr>
<tr>
<td>Uganda</td>
<td>26.7%</td>
<td>4.3%</td>
<td>34.2%</td>
<td>63.2%</td>
</tr>
<tr>
<td>Tanzania</td>
<td>39.6%</td>
<td>3.8%</td>
<td>34.7%</td>
<td>41.1%</td>
</tr>
</tbody>
</table>

Source: Global Nutrition Report 2016

As identified in the 2011 FAO Report ‘Training Needs Analysis: Course in Nutrition Education, Including e-Learning’, inadequate training resources and a lack of knowledge-translation are the primary factors responsible for the gaps in nutrition education. An assessment conducted in seven African countries (Botswana, Egypt, Ethiopia, Ghana, Malawi, Nigeria and Tanzania) indicated both a low awareness and a lack of appreciation around the importance of nutrition on health outcomes. This has led to inadequate nutritional care and widespread undernutrition, micronutrient deficiencies and disease. Education related challenges included issues associated with training continuity and the need for blended learning (utilizing visual educational tools and participatory approaches to promote change in practice).

Based on the critical role of Frontline Workers (FW) in identifying and addressing nutrition-related health issues, and in response to the gaps in available nutrition related training for FWs, ECSA is lead the development of two comprehensive nutrition training packages (for community and facility workers) for in-service training of FW in three East African countries –Kenya, Uganda and Tanzania.

This manual has been developed for trainers who will facilitate the in-service sessions to help orient and prepare them for deliver the training successfully.
The following manual has been developed in order to provide trainers with the information needed to facilitate in-service training sessions for frontline workers who work in health facilities or the community. This manual will first provide an introduction to the nutrition training and how it works to address nutrition knowledge and practice gaps in Kenya, Uganda and Tanzania. This is followed by a review of specific skills related to facilitating competency based training, in class and practicum learning. Reviewing the contents of this document will ensure trainers are prepared to lead the training and ensure the participants experience the benefits of competency-based, problem-based and experiential learning.
TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Chapter 1: Introduction to the In-service Nutrition training</th>
<th>Page #</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1 Curriculum Concepts</td>
<td>5</td>
</tr>
<tr>
<td>1.2 Introduction to Competency-based Training</td>
<td>6</td>
</tr>
<tr>
<td>1.3 Training Structure</td>
<td>13</td>
</tr>
<tr>
<td>1.4 Package Components</td>
<td>17</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Chapter 2: Facilitating training</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1 Preparation for Facilitating</td>
<td>25</td>
</tr>
<tr>
<td>2.2 Principles of Teaching</td>
<td>26</td>
</tr>
<tr>
<td>2.3 Assessing Competence</td>
<td>27</td>
</tr>
<tr>
<td>2.4 Facilitating the Learning Process</td>
<td>31</td>
</tr>
<tr>
<td>2.5 Group Dynamics</td>
<td>34</td>
</tr>
<tr>
<td>2.6 Adapting to context</td>
<td>37</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Chapter 3: Facilitating Practicum</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>3.1 Introduction to Practicum</td>
<td>40</td>
</tr>
<tr>
<td>3.2 Supervising Participants</td>
<td>41</td>
</tr>
<tr>
<td>3.3 Working in Clinical Sites</td>
<td>43</td>
</tr>
<tr>
<td>3.4 Providing Feedback</td>
<td>44</td>
</tr>
<tr>
<td>3.5 Debriefing</td>
<td>46</td>
</tr>
</tbody>
</table>

| References                                                                       | 47     |
| Appendix: Training satisfaction survey                                          | 49     |

This manual developed through the use of the ‘Training Skills for Health Care Providers’ reference manual developed by Jhpiego Corporations, 2010. Additional references included in the development of this document are provided at the end of the manual.

ABBREVIATIONS

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>CBT</td>
<td>Competency-based training</td>
</tr>
<tr>
<td>CW</td>
<td>Community worker</td>
</tr>
<tr>
<td>BMI</td>
<td>Body mass index</td>
</tr>
<tr>
<td>FW</td>
<td>Frontline worker</td>
</tr>
<tr>
<td>HF</td>
<td>Health facility</td>
</tr>
<tr>
<td>MAM</td>
<td>Moderate acute malnutrition</td>
</tr>
<tr>
<td>MUAC</td>
<td>Middle-upper-arm circumference</td>
</tr>
<tr>
<td>RDA</td>
<td>Recommended dietary allowances</td>
</tr>
</tbody>
</table>
CHAPTER 1: INTRODUCTION TO IN-SERVICE NUTRITION TRAINING

INTRODUCTION

In this first chapter, the curriculum plan and core concepts for the in-service packages will be explored. The key concepts of competency-based training will situate the different activities that will take place as part of the training. An introduction to the components of the package will help you see how they work together for use during implementation of the training. An introduction to the two training packages will be introduced which target different FW and any differences between the packages will be explored.

CHAPTER OBJECTIVES

1. Describe the concepts that are core to the curriculum and the implementation of the training package
2. Explore concepts of competency-based training necessary for implementation of the training
3. Understand the structure of the training and what resources are needed to run the training
4. Identify the components of the package and how best they can be used to facilitate the training session

CHAPTER CONTENT

1. Section 1.1: Curriculum Concepts
2. Section 1.2: Competency-based training
3. Section 1.3: Training Structure
4. Section 1.4: Packages components
SECTION 1.1: CURRICULUM CONCEPTS

The development of the in-service training package is centered on a curriculum nucleus. The curriculum nucleus outlines the framework for a training curriculum and communicates the essence of the content (Iwasiw, Goldenberg & Andrusyszyn, 2009). The nucleus determines the development, growth and functioning of the curriculum and is composed of four parts:

1. Philosophical approaches: Outlines the approach and methods utilized for the creation of the curriculum concepts, professional abilities and the teaching-learning approaches.
2. Core curriculum domains: Shapes participants’ views about individuals and how practitioners think and behave. These concepts are essential for trainees to know and use in the context they will practice.
3. Principal Teaching-Learning approaches: Predominant processes used to enable participants’ learning throughout the training and will reflect the philosophical approaches. These processes will shape how the participant’s acquire, develop and create new knowledge and skills.
4. Key professional abilities: Abilities that are essential for frontline workers’ and shapes their thinking as practitioners. By the end of the training the frontline workers will be able to demonstrate these abilities, which are needed to provide nutrition care.

Understanding the curriculum nucleus and the core concepts used to develop the curriculum can help trainers know what concepts are key for the Participants. It can also provide insight into the teaching approaches that you will be working through to provide the training.

On the following page you will find the curriculum nucleus for the in-service training, and a description of the concepts within the nucleus. While working through the following section:

- Review the curriculum nucleus schematic, and consider which concepts you are unfamiliar with.
- Review the concepts you are unfamiliar with in more detail through the information provided in section 1.2.

Once you are more familiar with all concepts outlined in the nucleus, you will be ready to review the remaining information in the manual and you will be able to connect the training strategies you are learning to the curriculum development. References for the concepts are provided at the end of the manual.
1. Philosophical Approaches
   a. Evidence-based practice
   b. Cultural competency
   c. Person- and Community-centered care
   d. Epistemology
   e. Sustainability

2. Core Curriculum Domains
   a. Maternal & Child health and nutrition
   b. Evidence-based essential nutrition actions
   c. Nutrition assessment
   d. Nutrition promotion and counseling
   e. Nutrition in vulnerable circumstances

3. Principal Teaching-Learning Approaches
   a. Competency-based education
   b. Clinical practicum
   c. Problem-based Learning
   d. Experiential learning

4. Key Professional Abilities (Competencies)
   a. Nutrition Care:
      • Assess
      • Plan
      • Implement
      • Evaluate
   b. Community Health
   c. Professional practice
   d. Communication and collaboration
   e. Leadership, management and advocacy

( wasni, Goldenberg, & Andrusyszyn, 2009)
1. PHILOSOPHICAL APPROACHES

a. Evidence-based practice
The training package was developed with the best available evidence on nutrition from systematic research about interventions, assessments and outcomes.

b. Cultural competency
The training package respects the values, attitudes, and beliefs that differ across cultures, and guide trainees to consider and respond appropriately to these differences in planning, implementing, and evaluating nutrition programs and interventions.

c. Person- and Community-centered care
The concept entails frontline workers using complementary skills, knowledge and competencies to work together to provide care to an individual and/or community based on trust, respect and an understanding of each other’s skills and knowledge. This includes:
  - A holistic approach to the delivery of care that reflects the individuals environment
  - Respect for individuals and their decisions
  - Recognition of the needs of people seeking care

d. Epistemology
The training package recognizes that significant learning occurs from lived experiences. The training will encourage trainees to share their practical experiences for the benefit of themselves and their peers.

e. Sustainability
In order to effectively strengthen nutrition capacity, the training program will be sustainable. The program will fill existing gaps and ensure that training materials and aids are relevant to local settings and resources. Furthermore, the training program will be scalable and adaptable for other countries to utilize.

2. CORE CURRICULUM DOMAINS

a. Maternal & child health and nutrition: This component will focus on the principles of maternal and child nutrition with a focus on nutritional requirements, nutritional deficiencies and recommended practices in these groups, in context to the roles of frontline workers.

b. Evidence-based essential nutrition actions: The actions are World Health Organization identified, evidence-based interventions with a ‘nutrition through the life cycle’ approach. They provide ‘action oriented nutrition knowledge’ with a focus on what the action is, who will carry it out, how it will be carried out and what the desired effect is.

c. Nutrition assessment: Nutrition assessment will form an essential component of the package. Assessment includes evaluation of nutritional status using contextually-relevant anthropometric and nutrition assessment tools. Frontline workers will be shown how nutrition assessment is used to monitor growth and identify stunting, acute malnutrition and micronutrient deficiencies.
d. Nutrition promotion and counseling: This concept will focus on effective messages for nutrition promotion at the health facility and community levels. Counseling and communication techniques to encourage behavior change will be included to help frontline workers successfully guide mothers and families towards overcoming barriers and adopting the best nutrition practices.

e. Nutrition in vulnerable circumstances: Training will include contextually relevant nutrition principles, priorities and strategies (especially for mothers and infants) during difficult and vulnerable circumstances such as:
   - Emergencies including natural or human-induced disasters and conflict situations
   - Diseases (such as HIV)
   - Low-birth-weight or preterm infants
   - Malnourished infants and children

3. PRINCIPLE TEACHING-LEARNING APPROACHES

a. Competency-based education
   Competency assessment will be based on the knowledge, skills and attitudes of frontline workers and not just time spent in training. Competence is achieved when explicit observable and measurable performance metrics are completed by the trainee.

b. Clinical Practicum
   Trainees will apply skills and use knowledge gained from the classroom in a practical environment supervised by an instructor.

c. Problem-based Learning
   In this learner-centered approach trainees will work through real life cases in order to apply nutrition concepts and knowledge.

d. Experiential learning
   Trainees will discuss previous experiences and clinical examples in order to apply new learning. They will also have the opportunity to have guided discussions within the practicum to better understand the application of knowledge.

4. KEY PROFESSIONAL ABILITIES (COMPETENCIES)

a. Nutrition Care: Provide service to meet the nutrition care needs of person/community.
   1. Assess nutrition-related risks and needs.
      1.1 Use appropriate nutrition risk screening strategies.
      1.2 Identify relevant assessment data to collect.
      1.3 Obtain perspective of individual, family or relevant others.
      1.4 Obtain and interpret individual history.
      1.5 Obtain and interpret food and nutrient intake data.
      1.6 Identify individual learning needs related to food and nutrition.
      1.7 Obtain and interpret anthropometric data.
1.8 Obtain and interpret nutrition-focused physical observation data.
1.9 Integrate assessment findings to determine individual nutritional requirements.

2. **Develop contextually relevant nutrition care plans.**
   2.1 Prioritize nutrition care goals based upon risk and available resources.
   2.2 Select appropriate nutrition interventions.
   2.3 Determine supplementation needs. (HF)
   2.4 Develop nutrition support / education plan.
   2.5 Select strategies to monitor and assess nutrition care outcomes.

3. **Manage implementation of nutrition care.**
   3.1 Implement nutrition interventions.
   3.2 Coordinate implementation of care with the individual, care team and relevant others.
   3.3 Provide nutrition education and counselling.

4. **Evaluate and modify nutrition care as appropriate.**
   4.1 Evaluate progress in achieving outcomes.
   4.2 Identify factors impacting the achievement of outcomes.
   4.3 Identify necessary changes to nutrition care.
   4.4 Implement changes to nutrition care.

b. **Community Health:** Promote nutrition health of groups and communities.
   1. **Assess food and nutrition related issues of groups and communities.**
      1.1 Identify and obtain information needed to assess food and nutrition-related issues of a group or community. Such as nutrition and health status data.
      1.2 Use the data to monitor health and nutrition of groups and communities.
   2. **Develop group and community health plan.**
      2.1 Identify goals and objectives for groups and communities health related to food and nutrition.
      2.2 Identify appropriate strategies to meet goals and objectives for community health.
      2.3 Develop action plan for community health.
      2.4 Identify strategies and timelines to monitor and evaluate effectiveness of action plan.
   3. **Implement community health plan.**
      3.1 Contribute to the coordination and delivery of community health activities related to food and nutrition.
   4. **Evaluate and modify community health plan as appropriate.**
      4.1 Contribute to evaluating the effectiveness of community health activities for a group or community.
      4.2 Propose modifications to community health activities to increase effectiveness.

c. **Professional practice:** Demonstrates professionalism in delivery of safe, competent and ethical care.
   1. **Comply with practice requirements relevant to cadre of practice.**
      1.1 Identify and comply with standards of practice and codes of ethics as outlined in specific regions.
      1.2 Maintain individual confidentiality and privacy.
1.3 Ensure informed consent.

2. **Practice according to organizational requirements.**
   2.1 Provide services in compliance with designated role within practice setting.
   2.2 Demonstrate knowledge of policies and directives specific to practice setting.
   2.3 Comply with applicable policies and directives.

3. **Practice within limits of individual level of professional knowledge and skills.**
   3.1 Reflect upon and articulate individual level of professional knowledge and skills.
   3.2 Recognize situations which are beyond personal capacity.
   3.3 Address situations beyond personal capacity by consultation or referral.

4. **Address professional development needs.**
   4.1 Self-assess to identify learning needs.
   4.2 Integrate learning into practice.

5. **Use a systematic approach to decision making.**
   5.1 Make decisions in consideration of ethics, evidence, contextual factors, gender equality and individual perspectives.
   5.2 Take responsibility for decisions and actions.

6. **Maintain a person-/community-centered focus.**
   6.1 Respect individual /community rights, dignity and uniqueness.
   6.2 Determine individual perspectives and needs.
   6.3 Integrate individual perspective and needs into practice activities.
   6.4 Identify services and resources relevant to individual needs.

7. **Ensure appropriate and secure documentation.**
   7.1 Document relevant information accurately and completely, in a timely manner.
   7.2 Maintain security and confidentiality of records.

d. **Communication and Collaboration:** Communicate effectively and practice collaboratively.

1. **Select appropriate communication approaches.**
   1.1 Use appropriate communication techniques.
   1.2 Use appropriate terminology.

2. **Use effective written and oral communication skills.**
   2.1 Provide accurate and relevant information in written material.
   2.2 Speak clearly and concisely, in a manner responsive to the needs of the listeners.
   2.3 Use appropriate tone of voice and body language.
   2.4 Recognize and respond appropriately to non-verbal communication.

3. **Use effective interpersonal skills.**
   3.1 Use active listening.
   3.2 Communicate in respectful manner.
   3.3 Demonstrate empathy.
   3.4 Establish rapport.
   3.5 Apply counselling principles.
   3.6 Seek, respond to and provide feedback.

4. **Contribute to the learning of person and community.**
   4.1 Assess the prior knowledge and learning needs of person and community.
   4.2 Select and implement appropriate educational strategies.
4.3 Select appropriate learning resources.
4.4 Deliver educational sessions.

5. **Contribute productively to teamwork and collaborative processes.**
   5.1 Draw upon the expertise of others.
   5.2 Contribute to shared decision making.
   5.3 Facilitate interactions and discussions among team members.

**e. Leadership, management and advocacy:** Applies the principles of decision making, problem solving and conflict resolution to facilitate a care environment that is supportive to person and community health related to food and nutrition.

1. **Provide leadership in training.**
   1.1 Provide orientation and direction to staff or volunteers.
   1.2 Provide training or education to staff or volunteers.
   1.3 Contribute to staff or volunteer development and performance management activities.

2. **Manage care delivery.**
   2.1 Delegate responsibilities in planning the activities related to a selected work environment.
   2.2 Promote collaborative practice through the application of the principles of decision making, problem solving and conflict management among the care team to facilitate the effective operation of the work environment.
   2.3 Manage resources to provide safe, efficient and ethical care.
   2.4 Utilize the principles of change to respond to the care environment.

3. **Serve as an advocate.**
   3.1 Engage with appropriate stakeholders, exercising voice and mobilizing evidence to influence policy and practice related to evidence-based essential nutrition actions.
SECTION 1.2: COMPETENCY-BASED TRAINING

Competency-based training contributes to the knowledge, skills and attitudes of frontline workers. The goals of competency-based training are to ensure participants can provide safe and high-quality nutrition care after completing the training. It ensures participants are competent to perform certain tasks by the end of training by providing guided opportunities to demonstrate knowledge, skills and attitudes. Competence is demonstrated when explicit observable and measurable performance metrics are attained by the participant.

1. COMPETENCY

Competence is the ability to perform a specific task, procedure or activity safely and effectively (Jhpiego, 2010). All competencies require a combination of knowledge, skills and attitude in order to perform the task proficiently.

- **Knowledge**: participants have the information needed to analyze the situation and to make decisions in order to solve a problem.
- **Skills**: participants have the opportunity to practice and receive feedback regarding completion of the skill. This includes demonstrating psychomotor, communication and clinical decision-making skills.
- **Attitude**: participants have the opportunity to observe modeled behaviours and reflect on their own ways of doing. They have the opportunity to discover the attitudes required to demonstrate professionalism when providing high-quality practice.

2. COMPETENCY-BASED TRAINING

Competency-based training (CBT) is guided by ‘learning by doing’ rather than simply acquiring new information. Practical application of knowledge, skills and attitudes is emphasized as the participants focus on competency development. The trainer’s role within CBT is to facilitate learning rather than to act solely as a lecturer or instructor.

Learning activities are incorporated throughout the training to develop the knowledge skills and judgment in the core curriculum domains and achieve competence. Developing new competencies is an ongoing process facilitated through demonstration by the trainer and plenty of opportunities for the participant to practice with coaching. Assessment of competency takes place continuously throughout the training and at critical points within the training using a specific tool. Section 2.2 will introduce the assessment process and tool that will be used throughout the training.

3. KEY PROFESSIONAL ABILITIES (COMPETENCIES)

As described in the nucleus, five competencies are noted to be central to nutrition care. These are competencies that are essential for frontline workers to develop and will shape their thinking as providers of care. These include:
a. Nutrition care:
   - Assess
   - Plan
   - Implement
   - Evaluate
b. Community health
c. Professional practice
d. Communication and collaboration
e. Leadership, management and advocacy

A focus on the development of these competencies is found throughout the training, although specific actions related to the competency may defer between the cadres of frontline workers.

4. CLINICAL DECISION-MAKING

Clinical decision-making is a process used to make decisions about a client’s condition and to act upon the decision by following the ‘Assess, Plan, Implement and Evaluate’ cycle. Because clinical decision-making is a cognitive skill, it can be more challenging to demonstrate than other physical skills. However, the principles of teaching decision-making skills are still the same. The role of the trainer is to breakdown the process of decision-making into manageable steps and demonstrate it in practice.

The following graphic depicts the process of clinical decision-making. These stages should be emphasized, demonstrated, and facilitated by the trainer throughout the training to ensure participants understand and develop what is involved when making decisions for a client’s care.

1. **Assess**: Gather information related to the client’s health-related complaint or issue then use this information to consider what is needed for this client. The participants will need to use their prior and new knowledge to consider the unique situation of the client.
2. **Plan:** Use the information gathered to describe a plan for the client. Challenge the participants’ thinking and clarify their reasoning. Ask ‘why’ and ‘how’ to encourage the participant to think critically regarding their decision.

3. **Implement:** Follow through with the described plan anticipating findings or changes in the status of the client. Challenge the participants to consider a range of outcomes.

4. **Evaluate:** Gather information throughout the implementation in order to assess if the plan was effective. Guide the participants to decide whether the treatment was effective in addressing the symptoms or needs of the client. Consider possible alternatives or modifications if the plan does not have the desired effects.

Clinical decision-making must be introduced early and reinforced throughout training. Knowledge and experience are the foundation to successful clinical decision-making and participants should be given plenty of opportunity to reflect on what they know and how this affects clinical decision-making.

The following techniques are used in order to support participants through the process of clinical decision-making:

- Explain the reasoning and judgment behind decisions as a trainer
- Trainers should ask for the reasoning and judgment behind participant’s decisions. Ask the questions ‘who, what, why, where, how’ to facilitate their further analysis of the clinical decisions made

Create a **safe and supportive learning environment** where participants are given an active role in the outcomes of the learning activities

**PROFESSIONAL PRACTICE**

The expectations around clinical decision-making will vary between different cadres of frontline workers however the concept of decision-making is still the same. To maintain professional practice it is crucial to make decisions and complete tasks which are within the scope of training. It is critical that trainers help guide the participants to develop within the standards of practice relevant to their cadre of worker and demonstrate professional practice. This requires reflection of the frontline worker to recognize situations which are beyond their individual level of professional knowledge and personal capacity (Partnership for Dietetic Education and Practice, 2013).

An example of clinical decision making that would be specific cadre to different cadres of frontline workers:

- A health facility worker may be expected to act upon a MUAC which identifies a child as suffering from MAM (moderate acute malnutrition) and to counsel the family to provide supplements. This requires the health facility worker to make a decision based on the measurement taken to classify the child as having MAM, and to follow a treatment protocol as outlined by their facility.
- A community worker, seeing clients within their own community, may be required to take the MUAC measurement and then decide to refer if needed. Although this is a different type of
clinical decision, they are also required to take a measurement, and interpret the measurement as a referral or not.

It is important that the frontline workers know what types of decisions are within their standards of practice and work within them.
SECTION 1.3: TRAINING STRUCTURE

The following section will introduce the structure of the training, and the resources, materials and logistics required to run the training. Some differences exist between the two packages (health facility workers, community workers), which will be specified.

1. PACKAGE CONTENT

The training will include five units, which are structured to provide knowledge within the core curriculum domains. The content of these units has been adapted to meet the needs of the health facility workers and community workers.

<table>
<thead>
<tr>
<th>Unit</th>
<th>Major concepts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit 1 Maternal, Infant and Child Nutrition</td>
<td>Introduction to nutrition including the importance of nutrition for individuals across the lifespan.</td>
</tr>
<tr>
<td>Unit 2 Nutritional Assessment</td>
<td>Dietary assessment and identification of signs of nutritional disorders including using anthropometry to identify nutritional disorders</td>
</tr>
<tr>
<td>Unit 3 Management of Nutritional Disorders</td>
<td>Management of moderate acute malnutrition and severe acute malnutrition through identification or screening and referral. Signs of micronutrient deficiencies, prevention and referral</td>
</tr>
<tr>
<td>Unit 4 Leadership and Counselling (HF) or Communication and Counselling (CW)</td>
<td>Explore leadership concepts and how to be an effective leader within the workplace. Skills required for counselling including psychosocial support and group counselling</td>
</tr>
<tr>
<td>Unit 5 Nutrition in Vulnerable Circumstances</td>
<td>Specific nutrition issues related to communicable and non-communicable diseases. Nutrition concerns in emergencies, including conflict and disasters</td>
</tr>
</tbody>
</table>

Frontline workers are classified within two categories as outlined below for the purposes of this training. These target workforces were defined in the Regional Planning Workshops held February 2016.

<table>
<thead>
<tr>
<th>Health Facility Workers</th>
<th>Community Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nutritionists</td>
<td>Agricultural workers</td>
</tr>
<tr>
<td>Nurses</td>
<td>Social workers</td>
</tr>
<tr>
<td>Midwives</td>
<td>Community-development workers</td>
</tr>
<tr>
<td>Allied Health Professionals</td>
<td>Community-resource workers</td>
</tr>
<tr>
<td>Clinical Officers</td>
<td>Community-health workers</td>
</tr>
</tbody>
</table>

Two different packages have been developed due to the differences between these two groups of frontline workers related to their scope of practice and responsibilities in providing nutrition care. Throughout this document, references will be made to the two different packages, where differences...
exist. Before exploring the content of this manual, identify which is your target audience, and then pay particular attention to the content for that package.

The following header will be used when differences are noted:

HEALTH FACILITY

COMMUNITY

### 2. SCHEDULE

The training is 5 days in length, with 4 days spent in class and 1 day in a practicum setting (with debrief). Class time will incorporate learning activities, skill practice and knowledge checks in order for the participants to optimize engagement with the material. Activities within each unit should be reviewed prior to running the training for ease of facilitation. The following table outlines a suggested schedule and arrangement of when each module should occur during the week and where activities take place.

<table>
<thead>
<tr>
<th></th>
<th>Monday</th>
<th>Tuesday</th>
<th>Wednesday</th>
<th>Thursday</th>
<th>Friday</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Morning</strong></td>
<td>Introduction and assessment</td>
<td>Unit 2 Session 2-3 Activity 2B</td>
<td>Unit 3 Session 2-3 Activity 3F</td>
<td>Practicum (4-5 hrs)</td>
<td>Unit 5 Session 1-3 Activity 5A</td>
</tr>
<tr>
<td>(3hrs)</td>
<td>Unit 1 Sessions 1-4 Activity 1A</td>
<td>(skills station)</td>
<td>Unit 4 Session 1 Activity 4A-B</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Lunch</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Afternoon</strong></td>
<td>Unit 1 Session 5-6 Activity 1B</td>
<td>Unit 3 Sessions 1 Activities 3 A-E</td>
<td>Unit 4 Session 2 Activity 4C</td>
<td>Debriefing post practicum</td>
<td>Unit 5 Session 4-6 Activity 5B</td>
</tr>
<tr>
<td>(3hrs)</td>
<td>Unit 2 Session 1 Activity 2A</td>
<td></td>
<td>Practicum introduction</td>
<td></td>
<td>Distribute satisfaction survey</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Post</strong></td>
<td></td>
<td>Review Practicum requirements</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 3. CLASSROOM

Training should take place in a classroom or room where participants have an opportunity to move around and interact with each other. For the health facility training, access to a projector and computer
is needed. The community training can be run without these technologies as the teaching aid will act as the visuals needed.

4. MATERIALS

The following are a list of the materials needed for each package.

<table>
<thead>
<tr>
<th>Health Facility</th>
<th>Community</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paper and Pens for all participants</td>
<td>Paper and Pens for all participants</td>
</tr>
<tr>
<td>White board/chalk board/chart paper</td>
<td>White board/chalk board/chart paper</td>
</tr>
<tr>
<td>Standing scale</td>
<td>Salter hanging scale</td>
</tr>
<tr>
<td>Salter hanging scale</td>
<td>MUAC tapes of various sizes</td>
</tr>
<tr>
<td>MUAC tapes of various sizes</td>
<td>Infant simulation model</td>
</tr>
<tr>
<td>3 Infant simulation model</td>
<td></td>
</tr>
<tr>
<td>Length board</td>
<td></td>
</tr>
<tr>
<td>Height board</td>
<td></td>
</tr>
<tr>
<td>Computer and projector</td>
<td></td>
</tr>
</tbody>
</table>

5. PRACTICUM

The practicum should take place within a clinical environment.

HEALTH FACILITY

Health facility participants should explore an outpatient department which primarily treats children. Access to an inpatient unit which treats children with malnutrition should also be considered if available. Review the practicum section of your facilitator manual to understand the activities that will take place while in practicum.

COMMUNITY

Community workers practicum could include a community clinic, outpost or within a specific community. Participants should be exposed to an environment where children can be assessed and they can interact with families and communities who are at risk of malnutrition. Review the practicum section of your facilitator manual to understand the activities that will take place while in practicum.
6. PRE-TRAINING PREPARATION

Prior to starting the training, the following will need to be completed:

- Identify or review the participants selected for training
  - Choose appropriate package for the target group (health facility or community)
- Ensure classroom location and resources have been identified (see resources required above)
- Ensure practicum facility has been identified and that arrangements for participants time in practicum have been made
- Review this training and skills manual and complete the three mandatory accompanying check lists:
  - Section 3.1: Preparing for facilitation (page 26)
  - Section 4.1: Preparing for practicum (page 42)
  - Appendix: Training satisfaction survey (page 63)
SECTION 1.4: PACKAGES COMPONENTS

Each of the training packages consists of three interdependent components, which work together to guide the trainer and the participants through the material. The components of the two packages are similar, although the Health Facility package will utilize PowerPoint (requiring a computer and projector in the classroom) for presenting the content and the Community Package will utilize a flip chart. The three components of each package include:

1. Facilitator Manual
2. Presentation
   - Health facility - PowerPoint
   - Community - Teaching Aid

In addition to these three components, job aids are provided in order assist participants to continue to apply concepts from the training into their work.

After completing this section, and in preparation for facilitating the training, review each of these components to ensure you are familiar with how to best use them together.

Symbols are used throughout the package components to help connect the learning activities found within the training. The following are the symbols you will find and what they each mean.

<table>
<thead>
<tr>
<th>Symbol</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image" alt="Facilitator box" /></td>
<td><strong>Facilitator box</strong> will appear where topics for discussion or other notes to the facilitator are provided. These appear only in the facilitator manual and include information you would discuss as a group as opposed to a traditional lecture style of content delivery. The comments in these boxes are not to be read out to the class verbatim.</td>
</tr>
<tr>
<td><img src="image" alt="Activity" /></td>
<td><strong>Activity</strong> refer to the activity listed at the end of each unit in the facilitator and participant’s manual. The time and resources needed to complete the activity will be found. Instructions about how to complete the activity are found along with the desired key learnings.</td>
</tr>
<tr>
<td><img src="image" alt="Knowledge check" /></td>
<td><strong>Knowledge check</strong> is an opportunity for the participants to answer a question which reflects the learning completed in that session. Have the participants discuss or work through the question independently. Then discuss the answer as a group.</td>
</tr>
</tbody>
</table>
**Discussions** are an opportunity for participants to explore the topic prior to you delivering the content. Asking the participants about their current knowledge and experiences on the topic will provide insight into how much information they know about that topic and is helpful information when providing education to experienced frontline workers.

**Knowledge recap** allows participants to review a topic that is critical to learning. This is a topic that has been introduced previously but is best to revisit throughout the training due to its importance to nutrition care.

**Case study** allows participants an opportunity to apply concepts to a specific case, and work through the concepts together as a group to learn from each other’s experiences.

**Unit colours** connect the components of the package. The colour for each unit will direct you to the appropriate section in the presentations, and the manuals. This should ensure ease when working through the units of the package.

<table>
<thead>
<tr>
<th>Unit Colour</th>
<th>Unit Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green</td>
<td>Unit 1: Maternal, Infant and Child Nutrition</td>
</tr>
<tr>
<td>Orange</td>
<td>Unit 2: Nutritional Assessment</td>
</tr>
<tr>
<td>Red</td>
<td>Unit 3: Management of Nutritional Disorders</td>
</tr>
<tr>
<td>Blue</td>
<td>Unit 4: Leadership and Counselling/Communication and Counselling</td>
</tr>
<tr>
<td>Purple</td>
<td>Unit 5: Nutrition in Vulnerable Circumstances</td>
</tr>
</tbody>
</table>

1. **FACILITATOR MANUAL**

The facilitator manual will be your guide through the package. It will provide you with a roadmap for the content of each session, the materials required and notes to help guide you in leading the training. It is divided into the five units of the training with an additional section for the practicum.

Each Unit within the manual will include:

1. Introduction to the unit concepts
2. Competencies and objectives that should be met during the unit
3. An outline of the content that will be covered
The unit will then be divided by sessions. Each session follows a similar outline.

1. Session objectives
2. Session content
3. Any preparation needed
4. Activities, time, and materials needed to complete the session

Where activities are planned in the training, the facilitator will be directed to the page where the activity can be found within the facilitator and participant manual. At the end of each unit the activities are included, describing the time and resources needed to complete the activity. An example is provided of the expected correct response to the activity when available.

**HEALTH FACILITY**

Following the introduction to the session are notes that correspond to the information found in the presentation slide within PowerPoint.

**COMMUNITY**

Following the introduction to the session is the content for training. Cues will be given throughout the content where the facilitator should refer to a visual within the teaching aid. The visuals in the teaching aid are also provided within the participant manual to help clarify certain key concepts.

2. **PARTICIPANT MANUAL**

The participant manual will be the guide for those participating in the training as learners. It includes content covered within the training for the participants to refer to once they return to practice, as well as the activities that will be completed during the training. The manual follows a similar format to the facilitator manual within some omissions. It is divided by units and then further by sessions within each unit. The activities they will work through to further engage in the content are found at the end of each unit.

**COMMUNITY**

The community participant manual will additionally include the visuals from the teaching aid to help reinforce certain key concepts.

3. **PRESENTATIONS (POWERPOINT OR TEACHING AID)**

The presentation includes visuals to utilize throughout the training that guide the participants through the content. The presentations look different for the two packages.

**HEALTH FACILITY**

The presentations are provided in PowerPoint with one presentation for each unit and an additional presentation to introduce the practicum. The symbols described above are found throughout the
PowerPoint and will guide you to refer to learning activities or other interactive component of the package.

**COMMUNITY**

The teaching aid is provided using a flipchart model. The flipcharts are designed to stand independently. The teaching aid includes visuals to better describe certain concepts. These visuals are best used through the explanation of the topic and can be either held up or placed on a table where the participants can see them.

4. **JOB AIDS**

Additional pictorial or graphic resources are provided as job aids that will assist the participant to use the skills and knowledge they acquired in the training while in practice. These should be used throughout the training to ensure the participants learn the most effective way to use them. The job aids included within each package are listed below.

**HEALTH FACILITY**

- BMI table
- Growth charts
- Weight gain in pregnancy
- Macro-/micronutrient food sources and recommended dietary allowances (RDA)

**COMMUNITY**

- Weight gain in pregnancy
- Hand washing
- Measurement protocols

**Measurement protocols**

**Hand washing**

**IYCF Counselling cards**

**Micronutrient and energy requirements for pregnant and lactating women**

**Growth charts**

**IYCF Counselling cards**
CHAPTER 2: FACILITATING TRAINING

INTRODUCTION

Learning is a partnership between facilitator and participants that results in participants developing and enhancing competencies. The role of the trainer is to facilitate the learning of the participants. Ensuring you are familiar with relevant techniques and strategies to facilitate a training session will improve the learning outcomes of the participants. Review the resources provided in this chapter and consider how you can best create a positive learning environment and facilitate group work and activities.

CHAPTER OBJECTIVES

1. Explore the creation of a positive learning environment through partnership development between trainer and participant
2. Understand common techniques to facilitate learning within the training sessions
3. Explore concepts noted within groups and how best to facilitate group activities
4. Describe the steps to best facilitate activities to ensure their success

CHAPTER CONTENT

1. Section 2.1: Preparation for facilitating
2. Section 2.2: Principles of teaching
3. Section 2.3: Assessing competence
4. Section 2.4: Facilitating the learning process
5. Section 2.5: Group dynamics
6. Section 2.6: Adapting to context
SECTION 2.1: PREPARING FOR FACILITATION

Prior to arriving in the classroom for the training, complete the following tasks to ensure you are prepared for facilitating the training session.

- **Review this manual** (introductory and training skills manual) to ensure you understand the concepts that are the foundation of the training and are familiar with the required facilitation skills.
- **Review the appropriate materials** of the training package (depending on audience) including:
  - Facilitators Manual
  - Unit Presentations (consider reviewing the materials for each day prior to that day’s session)
  - Participant Manual
- **Review concepts** that you are unfamiliar with that you will be teaching within the training
  - Review the WHO document: Essential Nutrition Actions: improving maternal, newborn, infant and young child health and nutrition
- **Identify and collect the materials** needed for each day’s activities. Review the schedule found in section 1.3 and ensure you have the needed resources for the day’s activities. Pay specific attention to activity 3-F which requires printed information packages. The packages to be printed are included where all the digital material is provided.
- **Consider the participants** that are enrolled in the training and consider their role in providing nutrition care and what specific considerations you will make to ensure they benefit from the training.
SECTION 2.2: PRINCIPLES OF TEACHING

Facilitation and coaching are central to competency-based training. Acting as a facilitator in the development of new knowledge, skills and attitudes related to nutrition care is key to ensuring the participants develop competency. The following section will introduce the principles used to effectively facilitate competency-based training.

1. THE LEARNING ENVIRONMENT

Creating a positive learning environment is one of the major goals of facilitation and is a cornerstone to effective in-service training. The following points should be considered when creating a learning environment where participants feel they can achieve learning:

- **Provide clear and explicit outcomes of what is to be achieved.** Ensure the participants know what they need to learn during the training and the skills they are expected to demonstrate competency in. This gives them direction and purpose throughout the training.
- **Provide encouragement and constructive feedback.** Reinforce the correct way of doing things and suggesting specific ways that participants can improve.
- **Treat participants as individuals with individual learning needs.** Provide opportunities for participants to learn in different ways (audio, visual, practical, etc.) and build on their unique experiences and expertise.
- **Create an atmosphere of honesty and openness.** Model positive behaviour and encourage participants to ask questions when they are unsure or find a concept challenging.
- **Encourage discussion.** Guide discussion to facilitate learning and sharing between participants.
- **Request and respond to feedback from participants.** Encourage participants to provide feedback and adapt as appropriate and where possible.
- **Use participants’ names as often as possible.** This helps keep the participants focused on the presenter and facilitates a positive participant-trainer relationship.

2. COACHING

**Coaching** refers to a general philosophy or approach to training, as well as specific activities that are carried out during training sessions in order to facilitate participants learning. An example of this process used in facilitation is found in section 2.4. Coaching uses:

- a. **Questioning**
- b. **Providing constructive feedback**
- c. **Active listening**
**The Courage to Coach:** Coaching has been used successfully for teaching training in industry for many years. It has a proven track record and can be very rewarding for both trainers and learners. Yet, it may feel very different from the training/teaching styles you have experienced. Coaching asks you to step away from the comfortable, traditional role of the all-knowing teacher. Even when you have the answer, you may need to keep them to yourself—allowing the participants to solve problems for themselves and become more independent.

<table>
<thead>
<tr>
<th>The effective coach...</th>
<th>The ineffective coach...</th>
</tr>
</thead>
<tbody>
<tr>
<td>Focuses on the practical</td>
<td>Focuses on the theoretical</td>
</tr>
<tr>
<td>Encourages working together (collegial relationship)</td>
<td>Maintains a distance (status is above the participants)</td>
</tr>
<tr>
<td>Works to reduce stress</td>
<td>Often creates stress</td>
</tr>
<tr>
<td>Fosters two-way communication</td>
<td>Uses one-way communication</td>
</tr>
<tr>
<td>Is a facilitator of learning</td>
<td>Acts as the authority or only source of knowledge</td>
</tr>
</tbody>
</table>

### 3. Adult Learning

Effective in-service training is based on principles of adult learning. Adult learners differ from other learners because of their prior learning and experience. Differences include the degree of motivation, the amount of previous experience, the level of engagement in the learning process and how the learning is applied (Russell, 2006). They have different learning styles and these must be addressed in training to ensure the participants benefit from the training.

**Characteristics of adult learners:**
- Autonomous and self-directed
- Accumulated a foundation of experience and knowledge
- Goal oriented
- Relevancy oriented
- Practical
- Need to be shown respect

**Sources of Motivation:**
- Social relationships
- External expectations
- Social welfare
- Personal advancement
- Stimulation
- Cognitive interest
Because of these unique characteristics and sources of motivation, participants may approach the training in different ways. Engaging participants in the process of learning and maintaining a coaching and facilitating position will allow participants to attain their own unique benefits from the training.

4. DEMONSTRATION

Providing demonstration contributes to more effective development of competency. Allowing the participant to practice skills in a simulated session using learning aids will increased their competency when the skills are performed in practice with real individuals. Before the participant attempts a procedure on a real individual, two activities should occur:

1. The trainer should demonstrate the required skill and interaction using the appropriate instruments and aids.
2. While being supervised, the participant should practice the skill and interaction using the same instruments and aids that they would have within their work setting. This should simulate real situation as much as possible.

Only once the participant can demonstrate the skill competently, should they be performing the skill on real individuals.

Providing an explanation of your thinking throughout the demonstration, of a concept is called cognitive apprenticeship. A complex skill is demonstrated by the trainer, or someone who has ‘mastered’ the skill, in a manner that is easy for the participant to observe and learn. The process allows the participant to not only perform the skills, but also the way of thinking of the trainer and how they use this throughout the skill. The process is as follows:

Example of demonstration steps

The below steps outline how to demonstrate the teaching of hand washing skills:

1. Demonstrate the steps used to complete effective hand washing.
2. Explain why you have chosen certain actions: soap and water *versus* hand sanitizer, or when you would complete hand washing and why it is important.

3. Have the participant demonstrate hand washing while supervised by the trainer, coach the participant to ensure hand washing is completed efficiently.

4. With repeating performance of the skill of hand washing and reinforcement from the trainer the participant will become competent and able to practice hand washing within their own work environment.
SECTION 2.3: ASSESSING COMPETENCY

This competency assessment tool will be used throughout the training both in classroom activities and during the practicum. The tool is found within both the participant and facilitator manuals, within the activities or practicum tasks that require assessing competency. Participants will also use the tool to guide each other through practice of the skills, so they will require an explanation on how to use the tool to evaluate each other.

“The five-point Bondy’s rating scale captures the essence of Bloom’s affective and psychomotor domains by applying the concept of a hierarchy of increasing competency to the development of a five-point rating scale for evaluation of clinical performance”.

The Bondy’s rating scale has been adapted and simplified for the ECSA in-service training program to objectively evaluate participants in practicum settings. Observe for the following characteristics and assess participants on a scale from 0 to 1.

Adapted & Simplified Version

<table>
<thead>
<tr>
<th>Scale Label</th>
<th>Score</th>
<th>Characteristics of Competency</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proficient practice</td>
<td>1</td>
<td>• What the worker does is safe, appropriate and accurate.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker focuses on the patient.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker performs skill using minimal time.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker looks confident and does not require any hints.</td>
</tr>
<tr>
<td>Incomplete / unsafe practice</td>
<td>0</td>
<td>• What the worker does is unsafe, not completely accurate or incomplete.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker does not show good skill.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker uses a lot of time and energy to perform the skill.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The worker looks uncomfortable and needs a lot of hints.</td>
</tr>
</tbody>
</table>

Participants will use the adapted Bondy’s rating scale in practice to evaluate their peers and to provide feedback to each other. They will also be evaluated for competency during the practicum.

STANDARD WORK DESCRIPTION AND SKILL STANDARDIZATION

In order for participants to develop and demonstrate competency, standards of expected behaviour and actions are taught throughout the training. Breaking down the skill or activity into essential steps allows participants to learn these steps and the trainer to assess competence. An example of a standard work description along with the competency assessment tool that will be used is provided. When participants are noted to be finding a specific skill challenging and perform below ‘proficient practice’ (as described
on the assessment tool, further practice and coaching should be provided until the participant is able to perform the skill.

**Example of standard work description and competency assessment tool**

<table>
<thead>
<tr>
<th>Hand washing Activity 1-B</th>
<th>Rating</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACTIVITIES / PROFESSIONAL BEHAVIORS</td>
<td>Circle number</td>
<td></td>
</tr>
<tr>
<td>Turn on the tap and wet hands</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Apply liquid soap, enough to cover entire surface of hands</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rub hands palm to palm</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rub dorsum of each hand with the palm of the other hand</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rub palms with fingers interlaced</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rub back of fingers to opposite palms with finger interlaced</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rub left thumb while clasping in right palm and vice versa</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rinse hands with water and dry them thoroughly with a single-use towel</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Use single-use towel to turn off the faucet</td>
<td>0</td>
<td>1</td>
</tr>
</tbody>
</table>

**TOTAL POINTS / 10**

**FINAL RESULT**

- □ < 50% = Incomplete/unsafe practice
- □ 50-75% = Minimum level of safe practice
- □ 75%-100% = Proficient practice

PERCENTAGE: %
As noted in the example, the steps described in the standard work description are reflected in the assessment tool. Review the facilitator manual to become familiar with the other performance standards that will be taught within the training. These include:

**HEALTH FACILITY**

1. Hand washing  
2. MUAC (middle upper arm circumference) measurement  
3. Weight measurement (standing scale and salter spring scale)  
4. Height measurement  
5. Length measurement  
6. Documentation principles

**COMMUNITY**

1. Hand washing  
2. MUAC (middle upper arm circumference) measurement  
3. Weight measurement (salter spring scale)  
4. Documentation principles
SECTION 2.4: FACILITATING THE LEARNING PROCESS

During the training, trainers must be comfortable with a variety of teaching strategies (e.g. presentations, case studies, skill demonstration and practice, etc.) in order to support participants to develop the knowledge, skills and attitudes required for competent practice.

1. FACILITATION SKILLS

To facilitate the training, trainers will need to use a range of techniques to engage participants and keep them on track. Consider the following skills and their role in the various activities:

1. **Follow a plan.** Use the resources (such as facilitator and participant manual) provided in the package to prepare and follow the plan described for the training. Begin and finish at the scheduled time to keep learning on track.

2. **Communicate in a way that is easy to understand.** Participants may be unfamiliar with terms, jargon and acronyms of a new subject. Ensure you use language which will be familiar to the participants and allow them to ask questions to clarify new concepts.

3. **Maintain eye contact with participants.** Use this connection to ‘read’ their faces. This technique helps to establish rapport and also to receive non-verbal feedback on how well they are engaged and understanding the content.

4. **Project your voice.** Vary your volume, voice pitch, tone and inflection to maintain participant’s attention. Make sure everyone in the room can hear you.

5. **Avoid the use of slang or repetitive words.** Phrases or gestures may become distracting if used repetitively.

6. **Display enthusiasm about the topic and its importance.** Your enthusiasm and excitement are contagious, directly affecting the motivation of the participants. Be an effective role model for the participants.

7. **Move around the room.** Moving around the room ensures that the trainer is close to each participant at some point during the training. Especially during activities, be present within the group and available for questions or clarifications on the activities or their content.

8. **Ask simple and challenging questions.** Allow the participants an opportunity to consider and respond to questions, provide prompts for challenging questions when needed to coach the participants to the answer.

9. **Provide positive feedback.** Even during activities that are less ‘hands-on’, such as case studies or discussions. Provide positive reinforcement for participating in activities and sharing experiences.

10. **Use your time and resources wisely.** If it is an important concept, spend the time on it. If a particular part of the content is well known by the participants, consider reviewing only briefly and shifting focus to a more unknown or challenging topic.
2. PROCESS OF FACILITATION

The general process of facilitation can be applied to the whole training session as well as individual activities. The same template will be applied to the presentation of content, facilitating activities and discussions, and facilitating skill development.

1. Introducing
2. Conducting
3. Summarizing

Step 1. Introduce the learning activity

Introduce the activity as described in the facilitator manual. Information that will help the participants should be provided including:

1. **Objective of the activity** helps the participants know what is expected of them.
2. **Clear instructions** as to what the role of the participant is during the activity. What do they need to do during the activity or share afterwards? All activities are described within the participant manual for referral during and after the activities.
3. **Time limit** for the activity. Ensure the participants are clear on how much time they have allocated for the activity and break down the time into smaller increments if possible.

Explain the importance of the activity and its relevance to previously covered content and real-life experiences either in the past or in future work.

You may also use techniques to generate interest and enthusiasm about the topic such as: asking questions about the topic or sharing a personal experience.

Step 2. Conducting the learning activity

Conduct the activity as described in the facilitator manual. Consider the techniques described in section 2.3 regarding coaching to guide participants through the activity.

- **Questioning.** Use a variety of questioning techniques and respond appropriately to participants’ correct, incorrect or lack of responses. Be prepared to respond to participants questions
- **Providing feedback.** Clear and specific feedback is useful for developing knowledge, skills and attitude. No matter the situation, be timely, specific and constructive.
- **Active listening.** Allows you as the trainer to stimulate open exploration of ideas and feelings and establish trust and rapport with the participants. In active listening, you will accept what is being said without making any value judgements, clarify the ideas or feelings being expressed and reflect them back to the participant.

Step 3. Summarizing the learning activity
Summarizing activities helps to ensure that the participants understand the material that was presented during the activity and its significance for their future work. Reinforcing key information will improve learning and retention of information.

**Example of process for skill demonstration: MUAC measurement**

**Step 1. Introduction**  
Introduce and provide an overview of taking a MUAC measurement
- What is a MUAC measurement? Why is it important? When should it be used?
- Ask if there are any questions before proceeding

**Step 2. Conducting**  
Make sure everyone is able to see what you are doing
Have the participants follow using the standard work description (found in the participants manual) and competency assessment tool

**Demonstrate in a realistic manner**, use the MUAC tape and a person or model as a patients.

Use the Whole-Part-Whole approach when possible as described below:
- Demonstrate the skill from beginning to end
- Isolate or breakdown the skill and allow participants to practice the steps
- Demonstrate the whole skill again and allow participants to practice from beginning to end

Throughout the demonstration explain what you are doing and thinking and ask questions of the participants to keep them involved

**Step 3. Summarizing**  
Review and discuss the standard work description and competency assessment tool in review of the skill demonstration
Encourage the participants to ask questions
SECTION 2.5: GROUP DYNAMICS

Understanding group dynamics and knowing what to look for in order for the group to proceed to achieve the learning goal will be required during facilitation of training. Without elements of a healthy group, undesirable group behaviour can emerge and hinder learning. Knowing how to promote, and what to look for can help you intervene early to reinforce positive, healthy group behaviour.

1. CHARACTERISTICS OF A HEALTHY GROUP

Establishing a positive learning environment in a classroom depends on the participants coming together to form a healthy, mutually supportive group. A collective of individuals become a group when:

- They share a common purpose
- The members think of themselves as a group and they share a common experience
- Each member’s contributions and questions are valued and respected
- An open and trusting climate develops
- The members pay attention to how they work together

To understand and manage the group dynamics, the trainer must become aware of what is happening in the room. Several steps can help you as the trainer to understand the dynamics of the group attending your training and act to adjust the group to ensure you are achieving the learning outcomes.

1. Observe how the participants interact, who is quiet, who speaks too much/less, who needs additional time and support, who needs less. Observe any tension or stress that needs to be addressed before it becomes a problem
2. Become increasingly aware of what is happening in the classroom or practicum setting. This could include paying attention to individual, small group and large group behaviours.
3. Share your observation with your co-trainers to identify any patterns of behaviour among the group members.
4. Consider options to support the group, this may involve focusing on certain individuals or the group as a whole.
2. PARTICIPANT ENGAGEMENT

Keeping the participants involved in the construction of the learning environment can help create accountability and mutual respect, especially in adult learning environments. Some ways to keep the participants engaged in the learning environment is having them participate in keep the group together, this could be done through assigning roles within the group such as:

- A time keeper, to ensure the class begins and ends on time and breaks are taken.
- An energizer, to lead the group through exercises of quick activities when the energy is falling.
SECTION 2.6: ADAPTING FOR CONTEXT

The training packages have been developed to meet the needs of frontline workers within the ECSA region, although regions throughout these countries may experience variations in nutrition challenges and access to different foods, services and practice.

Considering the experience and knowledge level of the group of participants that you are working with may mean that you need to adapt the content to their learning needs. This can be done by further explaining challenging concepts and simplifying concept where the group is finding challenging to understand. Asking the participants questions about the concepts can help you understand their level of understanding.

While delivering training, it is the role of the trainer to adapt the content to the local context. A few key opportunities exist within the package, but it is possible that trainers will identify additional opportunities to address regional specific circumstances.

1. DISCUSSIONS

Considering local context and previous experience of participants during the discussions built throughout the training provides an opportunity to address specific local challenges and to learn from the experience of each participant. Allowing participants to bring in their own experiences will allow others to learn from their work and also to better understand the systems within the region which they may not have been aware.

2. ACTIVITIES

When working through the activities, have the participants consider their local context and how the concepts apply to their work. Have them consider the following throughout their learning to better understand how to integrate the concepts into their work:

   a. Identify challenges to implementing the new concepts learned in the training
   b. Consider opportunities to improve the systems which they work within to implement the new concepts
   c. Consider local resources and services which can enhance their learning

3. PRACTICUM

During the practicum participants should be encouraged to consider similarities and difference between the practicum locations and where they work. This can help them to consider how to best implement the new concepts into their daily work.
CHAPTER 3: FACILITATING PRACTICUM

INTRODUCTION

After developing new skills, knowledge and attitudes within the safety of the classroom setting, having an opportunity to practice in a real clinical setting is crucial to solidifying learning. Competency is truly achieved when the skill can be completed within the context of a practice environment. New challenges are presented when facilitating learning within the practicum and considering the trainers role to navigate these challenges is important. Review the concepts within this section to learn how the trainer can best facilitate the development of competence by the participants.

CHAPTER OBJECTIVES

1. Describe the importance of demonstrating competence within the practicum
2. Describe the role of the trainer in supervising and facilitating learning of the participants
3. Describe the principles of working within a clinical site, including working with staff and protecting clients rights
4. Describe concepts needed to provide and receive feedback effectively
5. Demonstrate common methods to facilitate debriefing and describe how it can enhance participant learning

CHAPTER CONTENT

1. Section 3.1: Introduction to practicum
2. Section 3.2: Supervising participants
3. Section 3.3: Working in clinical sites
4. Section 3.4: Providing feedback
5. Section 3.5: Debriefing
SECTION 3.1: INTRODUCTION TO PRACTICUM

Adults learn best through experience, and the process of assessing and assimilating lessons into their own world is the basis of experiential learning. The more relevant the experience to their own work, the more meaningful the learning experience will be. Within this session we will discuss the process of experiential learning within the practicum and the trainer’s role to facilitate the practicum experience.

1. EXPERIENTIAL-LEARNING

Kolb’s theoretical framework for experiential learning is the foundation of learning in practicum. It includes a cyclical model, where participants actively engage in experiences.

![Diagram of experiential learning cycle]

Experience is followed by a period of self-reflection and facilitated discussion. The participant makes sense of the event and understands how it applies to their future work through the conceptualization phase. The participant then tries out the new approach they have acquired during the experimentation phase, then the cycle repeats as they continue to integrate new learning into their own experiences.

The tools outlined within the practicum section of the participant manual are designed to help the participant work through these stages in practicum. As the participants work through the learning activities within the practicum setting, they will be guided to reflect on the experiences they have through the activity questions. During debriefing, which will be described in section 3.5, participants will have an opportunity to discuss and explore their experiences and share their learning with others.
2. FACILITATING THE EXPERIENCE

It is important as the facilitator of the practicum experience that you clarify expectations for participants so you both understand your roles. In the pre-practicum introduction (see schedule in section 1.3) you will discuss these responsibilities with the participants.

<table>
<thead>
<tr>
<th>Participant</th>
<th>Trainer</th>
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<tbody>
<tr>
<td>Be open to experiences</td>
<td>Facilitate meeting practicum objectives</td>
</tr>
<tr>
<td>Seek opportunities for learning</td>
<td>Support participants by providing feedback</td>
</tr>
<tr>
<td>Meet practicum objectives</td>
<td>Act as link between participant and facility</td>
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<tr>
<td>Complete additional activities when possible</td>
<td>Supervise participants</td>
</tr>
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3. PREPARING FOR PRACTICUM

Prior to arriving at the practicum location, you will need to complete a few key tasks to ensure you are prepared for facilitating the practicum learning. Use the following checklist:

- **Review the practicum guide** found within the facilitator and participant manual. Become familiar with the tasks the participants are required to complete. Understand which tasks you will need to facilitate and which are self-directed by the participant.
- **Visit and/or contact the practicum location** and make sure you are familiar with:
  - The type of nutrition care provided
  - Where the services are provided
  - When is the best time for participants to complete the required tasks
- **Ensure access to needed tools** at the practicum location. For example to complete a MUAC measurement, the tapes will be required, bring these instruments along with you to ensure participants have access during practicum.
- **Collect the learning objectives** of the participants at the end of day 3 so that you can review them prior to the practicum (space is provided in the facilitators manual to record objectives). Facilitation of some of these learning objectives may be required. Consider reviewing the objectives with the participants if you are unclear about how they will achieve their personal objective.
- **Develop a general schedule** of the day’s events. Consider scheduling ward rounds (case review) and a time for completing competency assessments.

Completing these activities prior to the participants arriving at the facility will help ensure the success of the practicum. Knowing when and where assessments and counselling take place will help in guiding the participants to these experiences. Consider scheduling times for the Ward Rounds so the participants know where and when they should be present.
SECTION 3.2: SUPERVISING PARTICIPANTS

In the clinical setting, in addition to coaching participants as they practice with actual clients, the trainer is ultimately responsible for supervising them. In the role of supervisor, the trainer must closely monitor participants’ activities so that:

- Each participant receives appropriate and adequate opportunities for practicing skills
- Participants do not disrupt the efficient provision of services within the practicum environment or interfere with staff and their duties
- The care provided by each participant does not harm clients or place them in an unsafe situation (this will be discussed further in section 3.3)
- Participants abide by all rules and regulations of the practicum location

A few key principles can be followed to ensure this role as supervisor is effectively carried out:

1. **The trainer should be with the participants** when they are completing skills with clients or during any client contact involving a skill for which a participant’s competency has not been determined.
   - The trainer will need to be present for the participants completing the required skills

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<th>HEALTH FACILITY</th>
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2. Trainers will have to supervise **more than one or two participants** at a time. As trainers cannot be with them all at all times, other methods of supervision must be used. Suggestions include:
   - **Make sure the participants know** what they can do independently and what requires supervision
   - Have participants complete the additional activities while they are waiting for their turn to complete the supervised tasks
   - If you are confident in the skills of the staff at the practicum facility, participants can be paired with them for specific learning

3. Although you may rely somewhat on the supervision by the facility staff, **the ultimate responsibility for the participants is on the trainer**, including assessment of competence. Ensure you have a co-trainer present at each location if more than one is required for the training.
SECTION 3.3: WORKING IN CLINICAL SITES

The practicum presents a unique learning opportunity for participants, where they can synthesize the knowledge, skills and attitudes they have learned during classroom activities. New roles and responsibilities are also present for the trainer. Considering your role in protecting clients’ rights and how to best work with the staff at the practicum facility is required in order to provide a safe and effective learning environment.

1. PROTECTING THE CLIENTS’ RIGHTS

The rights of the clients to privacy and confidentiality must be considered at all times during the practicum. The following concepts will help ensure that the clients’ rights are routinely protected.

- The right to privacy must be respected whenever a client is undergoing a physical examination or procedure.
- The confidentiality of any client information obtained during counselling, history taking, physical examination or procedures must be strictly observed.
- The client should be informed about the role of each person involved.
- The client’s permission should be obtained before having the participant observe or assist with any procedure.
- Safe practice and quality service delivery are a client’s right, not a privilege.
- How coaching and feedback are given during practicum should be considered by the trainer, limiting excessive feedback in the presence of the client in order to reduce harm or discomfort is good practice.

2. WORKING WITH FACILITY STAFF

While working at the facility during the practicum, the trainer may be working alongside other facility staff, as they interact with the participants. Providing staff with the opportunity to assist in training can be an enriching experience for the whole facility, as well as improve the skills of the staff. Their involvement can also be a great support to the trainer, who is juggling many responsibilities. There are some important considerations that go along with this arrangement.

- Staff skills must be standardized so that everyone is on the same page. Make sure the participants bring and use their performance standards and competency-assessment tools (provided in the participant’s manual).
- Ensure you are working with the facility staff to not obstruct client flow and the participants do not overwhelm one area. Plan a rotation system to allow for a few participants to be present in a specific area for learning.
- To ensure the practicum runs as smoothly as possible, the trainer should ideally meet with the facility staff prior to the practicum day (or at minimum, make contact by phone) in order to:
- Clarify the responsibilities of the facility staff, the trainer and the participants during the practicum.
- Coordinate the learning activities that require direct supervision: the competency assessment and ward rounds.
- Identify unique learning opportunities that might be present within the facility.
- Visit the different areas where participants will be within the facility and clarify any logistical issues that may arise.
SECTION 3.4: PROVIDING FEEDBACK

Feedback is essential for the continued development of the participants’ knowledge, skills and attitude. To minimize disruption of services, the feedback can take place in just a few minutes in a location away from the client care area. The model of providing feedback will be the same, whether it is provided before or after practice sessions, or whether it is done for skills practiced in the classroom or within practicum.

1. Have the participant identify **strengths and areas where improvement** is needed
2. Provide the participant with **specific, descriptive feedback** that includes suggestions of both **what and how** to improve
3. **Mutually agree on how to proceed** and the role of the trainer and the participant in completing the skill with improved competency

PROVIDING FEEDBACK DURING CLIENT INTERACTION

**Positive feedback** is often easy to provide in the presence of a client, many clients find it comforting to hear the participant being given positive feedback.

- When providing feedback keep it **restrained and low-key**, too much praise can leave the client feeling uneasy
- Positive feedback can be conveyed by **facial expression and tone of voice** rather than words and still be highly effective.

**Corrective feedback** is more difficult to give under any circumstance, but especially when the client is present. A number of techniques are available to make it easier.

- **Often a look or gesture** can be effective to correct an action
- **Do not go into lengthy explanations** of why you are making the suggestion, save that information for after the interaction. Simple suggestions should be made instead to guide the participant.
- **To help the participant avoid a mistake**, ask a simple straightforward question about the procedure or the next step to take.
- **Be prepared to step in and take over** if the participant is going to make a mistake that will harm the client. This should be done calmly and in a controlled manor.
- **Always allow for time for debriefing** for participants as soon as possible after a difficult interaction.
SECTION 3.5: DEBRIEFING

Debriefing is an essential component to learning within the practicum setting. It is characterized by discussion and analysis of an experience and guides the participant to reflect on experiences, evaluate, and integrate learning. In this section we will discuss the process of debriefing, including factors that facilitate effective debriefing sessions, as well as the Think→Pair→Share model that can be used to maximise experiential learning within the practicum and post-practicum session.

1. DEBRIEFING PROCESS

A three-step model for debriefing provides a clear process to guide debriefing sessions. This process can take place within the practicum when required, or facilitated within the post-practicum session on day 5 of the training.

STEP 1: THE REACTION PHASE

a. Clear the air: allow participants to express emotions or feelings about their experience. Appreciate any raw feelings that are expressed by the participants which will help you gain insight to any concerns about the experience.

b. Review the facts: a quick summary of the facts of the case or experience can help clarify any confusion.

c. Set the stage for addressing learning objectives: clarifying any confusion will help participants prepare to develop a new understanding and integrate learning.

STEP 2: THE UNDERSTANDING PHASE

a. Explore what happened: delve deeper into what the participants were thinking and feeling during the experience, what led them to behave or approach the experience a specific way.

b. Unpack the situation through further inquiry: using concrete, first person voice to state your understanding of the conversation, such as “I saw..., I think..., I wonder....” The participants are then invited to state their views and inquire further from the trainer.

c. Apply good judgment and teach, moving participants to new understanding or skills: Present different approaches to managing the situation and provide information that are comparable to the experiences.

d. Generalize lessons learned to new situations: consider the learning and application of insight to practice.

STEP 3: SUMMARIZE

a. Review lessons learned: summarize as a group what went well and what they did well.

b. Discuss take-always, lessons learned that will be applied to future practice: consider that they would do differently next time and implement in future situations.
THINK→PAIR→SHARE

This model is for participants to share experiences and develop critical thinking regarding the situation they encounter as described within the facilitator manual. The follow three steps are used:

1. **Think**: Have participants consider their own experiences in the practicum before arriving to the debriefing. Or provide the participants a few moments to think of a situation that stood out to them.

2. **Pair**: Have participants discuss with the person next to them the experience or situation they encountered. They could discuss the good or bad things they noted or any new, challenging, or interesting things they encountered.

3. **Share**: Then as a group discuss the experiences. Have the pairs share stories of new learning and challenging situations.

This model will be used alongside the steps of debriefing to guide participants to work through situations with a colleague or partner in their own working environment.
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Photo credits

A boy in Uganda carries a bowl stuffed with ears of corn on his head. © 2010 Sarit Saliman, Courtesy of Photoshare

A community health worker uses D-tree International’s mobile application to provide comprehensive family planning services to a client in Shinyanga, Tanzania. © 2015 Ueli Litscher, Courtesy of Photoshare

After a 30 minute walk, young children in Ecuador wait for the village school to open. The school is a small building with 70 children of all ages and one teacher. © 2005 Patricia Banzer, Courtesy of Photoshare

A woman in Mali stands next to her house, where squash plants grow from the roof. © 1992 Bill Horn, Courtesy of Photoshare

A young boy weeds onions planted in a sack near his home at an Internally Displaced Persons (IDP) camp in Oyam district, Uganda. © 2008 Gilbert Awekofua, Courtesy of Photoshare

Children in Uganda eat a meal. © 2008 Otushabire Tibyangye, Courtesy of Photoshare

Mothers in northern Uganda receive counseling from a health worker at a therapeutic feeding center. © 2006 Alessandro Vincenzi, Courtesy of Photoshare

Nurse Pili Makota counsels pregnant Naima Omari, 19, with her daughter Nursery Juma, three months old, on how to use a bed net at a dispensary in Naliendele, Tanzania. © 2016 Riccardo Gangale/VectorWorks, Courtesy of Photoshare
APPENDIX: TRAINING SATISFACTION SURVEY

Include an evaluation form (template provided on next page) for participants to complete after completion of the training. Receiving feedback from the participant can help facilitators understand areas of strength and areas for improvement and improve the process of facilitating the training.

- Fill in the blank section of the first page of the survey with the dates of the training and your contact information.
- Ensure there are enough surveys for all participants in the class.
- Distribute the survey on the last day training session and have participants hand in the surveys, consider having one participant collect all the surveys to ensure they are kept anonymous.
IN-SERVICE NUTRITION TRAINING – TRAINING SESSION SATISFACTION SURVEY - PARTICIPANT

Thank you for attending the In-service Nutrition Training Course on __________________. Your experience at the training is very important to us as we continue to look for ways to improve our capacity-building activities.

The purpose of this survey is to help us determine the extent to which the training met its goals and to identify ways to improve future training events.

We invite you take a few minutes to complete this short survey and provide your feedback. The survey should take less than 15 minutes.
Your participation is voluntary, anonymous and confidential (we do not ask for your name).

We will use the findings to improve future trainings.

If you have any questions or concerns about the evaluation, please contact:

_____________________
_____________________
_____________________
_____________________

Thank you!
PART A: Overall Experience

1. Rate your overall level of satisfaction with the Nutrition training course
   - [ ] Very satisfied
   - [ ] Satisfied
   - [ ] Neutral
   - [ ] Dissatisfied
   - [ ] Very dissatisfied

PART B: Nutrition Training Outcomes

2. How relevant was the content to your role or your day to day practice? (Do you think you can use knowledge and skills from this program in you day to day practice?)

3. Please share which topic you found the most helpful to your work?
   - Topic #1: 
   - Topic #2: 

4. Please tell us how you plan to use what you learned at the nutrition training course in your own work.

PART C: Training Structure

5. Please comment on your satisfaction with the delivery method of the training. Is there anything that you are dissatisfied with regarding the training?
6. Rate your level of satisfaction with the following training component:

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<thead>
<tr>
<th>Training Structure</th>
<th>Level of Satisfaction</th>
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<tr>
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<td>Agenda - timing of lecture and activities</td>
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<td>Duration of class</td>
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<td>Interactive in-class activities</td>
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<td>In-class skills practice/lab</td>
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<td>Practicum</td>
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<td>Practicum debrief</td>
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Please comment on any of the components above you are dissatisfied with:
________________________________________________________________________
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PART C: Suggestions for Improvement

7. How can we improve the Training? Please share your ideas about how the sessions could have been improved.

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

8. Please share any additional comments about the Training.

________________________________________________________________________
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________________________________________________________________________

Thank you for taking the time to provide your feedback on the nutrition training course!